

# Global Collaborative Law Council

## Advanced Collaborative Law Conference

Hybrid Conference in Lincoln, Nebraska, August 12-13, 2022

### Friday, August 12

9:00 – 9:15 Welcoming Remarks (Nebraska Law Representative & Kristen Blankley)

9:15 – 10:15 Basics of Civil Collaborative Law – John Sarratt

*This presentation is a refresher/reminder on how we got to where we are in the development of Collaborative Law as a more efficient, more effective, and more peaceful way of resolving any civil dispute, especially when the dispute involves parties who are in some type of long term commercial or personal relationship with one another that they wish to preserve.*

10:15 – 11:15 Using Collaborative Law Skills to Resolve Business Conflict and Estate Disputes – Marc Sheridan

*In this workshop you will learn how to apply your introductory collaborative law training to the unique strengths and challenges of a family business and estate matters.*

11:15 – 11:30 Break

11:30 – 1:00 Lunch Panel “What Business Needs to Resolve Conflict Well” – Rachel Goedken, moderator, Alissa Hein-Bumgardner, Marcus Powers, DeAndra Roaché, Mike Zeleny

*This panel considers types of conflict experienced by organizations, including employment issues, vendor issues, and conflict with outside organizations. In addition to understanding conflict, the panel looks at where organizations could benefit from collaborative lawyers and collaborative skills.*

1:00 – 1:15 Break

1:15 – 2:15 Advanced Ethics Issues Impacting Collaborative Law - Kristen Blankley

*This presentation will be an interactive program looking at ethical nuances arising in collaborative law. The program will center around hypotheticals in the areas of competency, conflicts of interest, and confidentiality.*

2:15 – 3:15 **Keynote Presentation:** A New Approach to Contracts: Using Relational Contracts to Boost Collaboration and Trust in Strategic Business Relationships – Kate Vitasek

*Traditional contracts don't work in complex strategic relationships where the parties are highly dependent on each other, future events can't be predicted, and flexibility and trust are required. Instead of promoting the partnership-like relationships needed to cope with uncertainty, conventional contracts undermine them and can easily lead to an adversarial mindset creating a downward spiral of negative tit-for-tat behaviors. So what to do? The University of Tennessee's research into formal relational contracts shows a potential path forward for helping companies boost collaboration and trust in strategic business relationships.*

3:15 – 4:15 Panel Discussion to Continue to Dialog on Relational Contracting – Kate Vitasek, Ana Luiza Panyagua Etchalus, and Glenn Meier

*This panel presentation reflects on the Keynote Presentation and continues the discussion of relational contracting. This panel will have an international focus, as well as discuss the key role of collaborative lawyers in relational contracting.*

4:15 – 5:00 The Competitive Advantage to Mindfulness in Dispute Resolution - Colleen Byers

*Learn how to be (and maintain) the calm within the storm to create conditions conducive to the facilitation of conflict resolution. Develop the advanced mindfulness practices of a highly effective collaborative problem-solver, capable of identifying and responding to your own as well as the parties needs in order to help them reach a resolution.*

5:00 Closing Remarks (Kristen Blankley & Melanie Atha)

5:30 Dinner at International Quilt Museum (1523 N. 33<sup>rd</sup> St. – at the corner of 33<sup>rd</sup> and Holdrege, entrance off of 33<sup>rd</sup> Street).

## Saturday, August 13

9:00 – 10:00 Yoga for Every Body – Colleen Byers

*Join us for an all levels gentle flow yoga class for an opportunity to connect with our breath and mindfully move our bodies.*

10:00 – 10:30 Break

10:30 – 11:30 The Frame We Choose: Mediating With an Appreciative Inquiry Lens – Kelly Gering & Christina Hiddleston

*Every day, as we negotiate, mediators have choices. We decide how we will come to the table and how we will meet the parties. We can select a frame of optimism, hope, and creative possibility versus an adversarial, deficit-based approach – but this requires a set of skills an intention to frame the dialog in appreciative inquiry (AI). Participants will practice AI skills in brough-out sessions assessing a case study while engaging feedback from peers, and learn how to shift their approach away from the often positionally entrenched work of negotiation.*

11:30 – 12:30 Using Game Theory in Collaborative Law – Glenn Meier

*This presentation considers how the elements of game theory could influence collaborative negotiations. Learn how a mathematical model can influence human behavior and lead to better agreements!*

12:30 – 1:30 Lunch

1:30 – 3:30 Resolution of Closely-Held Business Disputes Utilizing Jointly Retained Valuation Expert – Paul Faxon

*This presentation explores how Collaborative Law empowered the two formerly married principals of a closely-held business to resolve: the future direction of the business; and whether they should sell it. Integral to the process was the inclusion of a neutral business valuation expert who served both the owners' needs by creating an understanding of value in order to facilitate the development of a unique structure for resolution.*

3:30 – 4:30 On Being Collaborative – Joryn Jenkins

*This program is a workshop discussion of how the collaborative approach to dispute resolution can be used proactively to improve the lives of our clients and their families. We will broadly overview marketing the all aspects of the collaborative approach to existing and potential family (and other) disputes*

4:30 Closing Remarks (Kristen Blankley & Melanie Atha)

Saturday dinner on your own. Recommendations in or near downtown: The Oven (Indian); Lazlo's (American); Blue Orchid (Thai); DISH (upscale American); JTK (fine dining); Vincenzo's (Italian); Misty's (Steak).

Informal social event – See Kristen sing back-up vocals in Exile on O Street, a Rolling Stones cover band at Bodega's Alley, 1418 O Street. 9:00 p.m.; \$5.00 cover.